



Ocean Rate Bulletin

Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during February 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1999.

Market Share-February:

Each carrier's current market share is based on the number of containers shipped during February 1999. Source: PIERS, February 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for April 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: February 1999

Month\Year: 1\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	100%	100%	21 Days ⁴	\$350.00									\$350

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: February 1999

Month\Year: 19\131

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Senator	42%	27%	18 Days ⁴	\$645.00									\$645
Hyundai	31%	11%	13 Days	\$625.00									\$625
OOCL	10%	20%	14 Days	\$1,000								40 KT	\$1,000
COSCO	10%	6%	15 Days										
Mitsui OSK	5%	5%	13 Days	\$1,000								40 KT	\$1,000
Maersk	1%	22%	15 Days	\$1,000								40 KT	\$1,000
K Line	0%	7%	18 Days	\$1,000								40 KT	\$1,000

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

Monthly Market Share For: February 1999

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Madrigal	100%	100%	20 Days	\$655.00	\$100 ¹	\$300 ¹							\$1,055
Maersk	100%	7%	19 Days	\$1,292			1%						\$1,421
OOCL	0%	47%	18 Days	\$1,292			1%						\$1,292

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: February 1999

Month\Year: 2\10

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	50%	39%	11 Days	\$930.00									\$930
Yang Ming	50%	31%	12 Days	\$1,300									\$1,300
P&O Nedlloyd	0%	20%	14 Days	\$700.00			43%						\$1,001